INSIGHT WORKS

Configure Price Quote

Product Configurator is an add-on for Business Central that simplifies the creation of production BOMs and Routings to make Quote and Order generation more efficient.

Counter Sales from Insight Works enables users to define product categories and options to allow sales personnel to easily select options to build new products or reuse existing configurations.

- Save users significant time when quoting or designing products
- Reduce manual input and improve efficiency and accuracy in sales quotes and orders
- Simplify the ordering and quote process for staff
- Automatically generate Assembly or Production BOMs/Routings on Sales Orders and Quotes
- Integrate with standard Business Central MPS and MRP to properly plan your new products

ITEM CATEGORY CODE ▼		CODE	DESCRIPTION	DISPLAY ORDER	MAN...	HIDD... IN CONF...
OFFICE SET	⋮	1100	Desk	1	☐	☑
OFFICE SET		1200	Chair	2	☑	☐
OFFICE SET		1300	Accessory	3	☐	☐
					☐	☐

Provide a quick check-out process

Your customers will appreciate the swiftness when it comes to processing their counter sales order. Counter Sales enables your team to scan barcodes so whether your customer is purchasing one, or one hundred items, they won't get impatient watching you manually write up the order.

A system that works for your customer

Counter Sales is a flexible industrial point of sale solution that works with your customer, rather than forcing you to work with the system. For example, accepting multiple payment types for any given order is easy. A customer can pay half the amount owing with cash and the remaining with a credit card.

Increase opportunities by tracking lost sales

Counter Sales enables your team to easily track lost sales opportunities. With lost sales reporting, you'll see what customers want to purchase but that you're not able to deliver at the time. Counter Sales will present revenue generating opportunities for you.

End-of-day reconciliation is a breeze

Counter Sales provides an automated cash drawer reconciliation report at the close of every day. With its built is closing process you'll quickly reconcile the day's sales and payments.

Track your sales to existing or new customers

Why designate a sale to "cash" when Counter Sales makes it easy to allocate sales to new and existing customers. Quickly look up past orders by customer name and generate reports to see who your biggest customers are.

End-to-end solutions for manufacturing & distribution

Warehouse Insight · Dynamic Ship · Advanced Inventory Count · Counter Sales · Product Configurator · NavXtender

License Plating · Shop Floor Insight · MxAPS · Enhanced Planning Worksheet · Barcode Generator · DocXtender

INSIGHT WORKS

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